

# **Placement Brochure**

MBA (2023-24)



## **DEPARTMENT OF MANAGEMENT STUDIES**

Rajiv Gandhi Institute Of Petroleum Technology

An Institute of National Importance, Government of India

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66 RGIPT has been featuring in the prestigious National Institute Ranking Framework (NIRF) since 2020 in the engineering category.

## The Institute

Rajiv Gandhi Institute of Petroleum Technology (RGIPT), Jais, is an autonomous institution established by the Government of India. The Institute has been accorded the status of "An Institution of National Importance" along the lines of the Indian Institutes of Technology (IIT) under an Act of Parliament ("Rajiv Gandhi Institute of Petroleum Technology Act 2007"). RGIPT is co-promoted as an energy domain specific institute by six leading Oil Public Sector Units (ONGC, IOCL, OIL, GAIL, BPCL and HPCL) in association with the Oil Industry Development Board (OIDB). The Institute is associated with leading international universities and institutions specializing in the domain of Petroleum & Energy Technology. Institute's prime objective is to provide world class education, training, and research to roll out competent human resources to meet the growing requirements of the Petroleum & Energy sector. The aspiration is to develop India as a global manpower hub for the entire Petroleum and Energy Sector. The Institute offers B.Tech, IDD and M.Tech programmes in various Engineering disciplines along with a MBA programme. PhD programmes in various areas of Sciences, Humanities, Engineering and Management are also offered at the Institute.

Institute aims at developing manpower with sound theoretical and experimental background in frontier areas of engineering, sciences, management and interdisciplinary subjects pertaining to petroleum and energy. An important component of these programmes is to instil a sense of social responsibility, promote independent thinking and develop aptitude towards solving real problems among students. These programmes seek to develop manpower of the highest quality to cater to the needs of industry, R & D organizations and academic institutions. The Institute received a rank for the first time in 2020 in the NIRF assessment conducted by the MHRD, Govt. of India.

With a view to supplement its on-campus academic offerings, RGIPT has established two centres at Sivasagar, Assam and Bengaluru, Karnataka. Assam Energy Institute, the centre of RGIPT at Sivasagar, Assam is envisaged to offer programs of education and training of skilled technical manpower at the diploma and advance diploma level courses in various areas of the petroleum sector as per the requirements of the oil, gas and petrochemical industries. The Energy Institute, Bengaluru is mandated to offer academic programmes along with conducting cutting-edge research in the energy domain. The centre is established to also handle technology licensing and commercialization along with translational research.



To serve as the fountainhead for nurturing the individuals to a world class level capable of becoming the future leaders of technology and techno-innovation in the broad field of petroleum technology and energy sector.



To create a dynamic state-of-the-art learning and working environment, where intellectual ideas are nurtured and new ideas creatively flourish, from which will emerge research scholars and graduates, with the ability to be the leaders and innovators of tomorrow.



In subsequent years, the aspiration is to be placed within the top 50 in the NIRF ranking framework.



This pool of enthusiastic and motivated students is now ready to take the challenge of the corporate world and I am sure they would make significant contribution

Director's Message

t's my pleasure to introduce to you the MBA Batch of 2022–24 at Department of Management Studies (DoMS), Rajiv Gandhi Institute of Petroleum Technology (RGIPT), Jais, Amethi. The Institute has been set up through an Act of Parliament (Rajiv Gandhi Institute of Petroleum Technology Act, 2007) and accorded the prominence of an "Institute of National Importance". RGIPT has one centre each in Sivasagar, Assam and Bangalore, Karnataka. As one of the prime educational and research institutes our goal is to excel in knowledge generation and dissemination. We foster creativity through conducive learning atmosphere beyond academics. In addition to structured curriculum, our students are encouraged to experiment, incubate, innovate and test their ideas for experiential learning, Independent, critical, and solution oriented thinking process is emphasized and encouraged in the classrooms, enabling the students to make sound and calculative decisions. Holistic development of the students remains at the centre of RGIPT's academic ecosystem. Lives of the students at RGIPT are interwoven with various extracurricular activities giving them opportunity to stay healthy, fit, and emotionally balanced. On-campus activities are designed and implemented to strengthen existing value system, enrich interpersonal skills, and refine their personalities. The students are extremely motivated to achieve and maintain excellence beyond academics. The MBA students are admitted on the basis of their performance in CAT/XAT/GMAT/CMAT. This pool of enthusiastic and motivated graduating students is now ready to take the challenges and responsibilities of the corporate world. I am sure they would make significant contributions to the industry and hence to the country's growth. I welcome you to read this booklet to know more about RGIPT and various under graduate and post graduate programmes of the institute. Further, I take this opportunity to invite you to visit our campus and participate in the campus placement activities of RGIPT!

> A.S.K. Sinha Director, RGIPT



Dr. Sanjay Kumar Kar

## Message from Chairperson Placement

With pride and immense pleasure, I introduce you to the graduating MBA Batch of 2022–2024. The batch is represented by 37 vibrant and motivated professionals having genuine potential to be change agents of business innovations. The MBA program at the Department of Management Studies (DoMS), Rajiv Gandhi Institute of Petroleum Technology (RGIPT) is uniquely crafted to transform young students into creative and capable business leaders. Strong partner- ship between DoMS, RGIPT and the business community is one of the critical pillars of strength of the program. Tailor made for the entry and mid-level professionals learning is enriched through

case discussions, rigorous assignments, projects, business simulations and industry visits. The students are exposed to cases from Ivy League business schools including Harvard Business School and Indian Institute of Management. During the transformation process, graduates are challenged time and again to hone their managerial, leadership, social, and entrepreneurial skills. Further, the graduates are given numerous opportunities to gain business insights from some of the finest leaders of today's corporate world through: Industry Lecture Series, conclaves and Seminars that are organized within the institute and beyond. Students also engage themselves beyond the academics in a community development programs through the gateway of Unnat Bharat Abhiyan, RGIPT Cell and Arpan, the social club, which conducts activities in meaningful ways for betterment of the society and villages in the vicinity at large. I believe all of them possess talent and motivation to excel in their professional career and add value to their chosen organizations and society. I am sure you would like to make them a part of your organization. I take this opportunity to invite you to participate in our Campus Placement process 2022–24.

## Message from Head DoMS

t gives me immense pleasure and pride to introduce the MBA batch of 2022–24. This batch is represented by 37 enthusiastic, dynamic, extremely talented, and committed students who are ready to join the corporate world.

The MBA program at DoMS in RGIPT is uniquely designed to create an intellectually stimulating environment for students which enables them to become ready for industry and also transform themselves into future business leaders. Our curriculum, academic input, multitude of activities and industry talk enriches student's thought processes and decision-making skills that help in building the career of students in corporate sector and makes them able to handle the real time problems. We update our curriculum time to time to meet the Industry challenge and other major stakeholders. Students get their industry exposure in terms of internship projects and industry visit which helps them in understanding the corporate environment and the challenges



Dr. Jaya Srivastava

involved there. We discuss case studies and assign short projects in group to improve their cognitive and social skill.

Apart from the academic perspectives, students are also encouraged to take part in cultural, technical and sports activities for the development of their overall growth. In short, I can say we not only build managers but good human beings with an aim to serve and contribute for the growth of this Nation.

With this brief introduction I encourage you to participate in placement process of 2022–24 and become part of our institute.

## **Governing Bodies**

#### Administrative Structure of the Institute

#### **GENERAL COUNCIL**

CHAIRPERSON

Secretary

Ministry of Petroleum & Natural Gas, Govt. of India

MEMBERS

Chairman & Managing Director

Oil and Natural Gas Corporation Limited

Chairman

Indian Oil Corporation Limited

Chairman & Managing Director

Bharat Petroleum Corporation

Limited

Chairman & Managing Director

Hindustan Petroleum Corporation Limited Chairman & Managing Director

GAIL (India) Limited

Chairman & Managing Director

Oil India Limited

Chairman & Managing Director

Reliance Industries Limited

CEO, Chairman & MD

Cairn Energy India Limited

Chief Executive Officer

Shell India Limited

Chief Executive Officer

Essar Group

**Director General** 

Director General of Hydrocarbons

Advisor (Energy)

Niti Aayog

**Executive Director** 

Oil Industry Safety Directorate

Secretary

Oil Industry Development Board

Chairman and Managing Director

Coal India Limited

Director

IIT Kanpur

Vice-Chancellor

Institute of Chemical Technology, Mumbai

President

BoG, Rajiv Gandhi Institute of Petroleum

Technology, Jais, Amethi

Director

Rajiv Gandhi Institute of Petroleum

Technology, Jais, Amethi

#### **BOARD OF GOVERNORS**

PRESIDENT

Dr S Shamasundar

Managing Director

ProSIM R&D Pvt. Ltd., Bengaluru

MEMBERS

Prof. A. S. K. Sinha

Director, RGIPT

Dr. Biswajit Roy

Director General, GERMI

Dr Vijay Kumar Saraswat

Member, NITI Aayog

Shri Ranjan Kumar Mohapatra

ex-Director (HR), IOCL

Dr. Yogesh M Joshi

Professor, IIT Kanpur

Dr Pradeep Srivastava

Executive Director, Technology Information, Forecasting and

Assessment Council

Dr Alka Mittal

ex-Chairman and Managing Director,

ONGC

Shri Prasad K Panicker

Director and Head - Refinery

Operations, Nayara Energy Limited

Dr Sanjay Kumar Kar

Professor, RGIPT

Dr Chanchal Kundu

Professor, RGIPT

MEMBER SECRETARY

Shri Jitendra Prasad

RGIPT, Jais

#### ACADEMIC SENATE

CHAIRMAN

Prof. A. S. K. Sinha

Director, RGIPT

EXTERNAL MEMBERS

Shri Nikhil Katiyar

Vice President and Head (HR) Reliance BP Shri S. K. Bose

Executive Director (HR)

Indian Oil Corporation Limited

Dr Narendra Kumar

Executive Director Torrent Gas Private Limited All Deans of the Institute

and

All Head of the Departments

MEMBER SECRETARY

Shri Jitendra Prasad

RGIPT, Jais

## Course Curriculum



#### Semester (August - December)

- Global Energy Scenario
- Organization Behavior
- Managerial Communications
- Management Accounting
- Operations Research
- Information Technology for Managers
- Business Statistics

#### Summer Internship (May - July)



#### Semester (August - December)

- Strategic Management
- Entrepreneurship
- Project
- Department Elective 1
- Department Elective 2
- Department Elective 3
- Department Elective 4
- Open Elective

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#### Semester (January - May)

- Human Resource Management
- Financial Management
- Marketing Management
- Operations Management
- Business Analytics
- Managerial Economics
- Legal Aspect of Management
- Project



#### Semester (January - May)

- Corporate Governance and Social Responsibility of Business
- International Business
- Project
- Department Elective 1
- Department Elective 2
- Department Elective 3
- Department Elective 4
- Open Elective

#### Electives

#### Marketing

- Product and Brand Management
- Consumer Behaviour
- Managing Retail Business
- Marketing Research
- B2B Marketing
- Sales and Distribution on Management

#### Energy

- Refining Technology and Economics
- Renewable Energy
- Natural Gas Business
- Energy policy & Sustainability

#### Operations

- Supply Chain Management
- Project Management

#### Finance

- Financial Derivatives
- Security Analysis and Portfolio Management
- Mergers and Acquisitions
- Project Finance
- International Finance
- Financial Risk Management

#### **Human Resource**

- Negotiations and Conflict Management
- Team Building and Leadership

#### Open Elective

- Management Information System
- Mathematical Methods for Managers



#### **Full-Time Faculty**

#### Dr. Jaya Srivastava

Human Resources PhD, Banasthali Vidyapith

#### Dr. Kavita Srivastava

Marketing PhD, IIT Kanpur

#### Dr. Anirban Mukherjee

Sociology PhD, Kansas State University USA

#### Dr. Atul Sharma

Renewable Energy PhD, Devi Ahilya University Indore

#### **Adjunct Faculty**

#### Dr. Akhil Mehrotra

Managing Director & CEO Pipeline Infrastructure Limited

#### Shri S K Bose

Department of Management Studies Executive Director (HR) Corporate Office, Indian Oil

#### **Guest Faculty**

#### Dr Archana Tyagi

Psychology PhD, CCS University (Meerut)

#### Dr. Debashish Jena

Operations FPM, IIM Lucknow

#### Dr. Gargi Srivastava

Computer Science & Engineering PhD, IIT (BHU), Varanasi

#### Dr. M. S. Balathanigaimani

Refining PhD, Chonnam National University, South Korea

#### Dr. Rohit Bansal

Accounting & Finance PhD, IIT Roorkee

#### Dr. Manu K. Vora

Chairman and President Business Excellence, Inc USA

#### Shri Mahesh B Lal

Former Chairman and Managing Director Hindustan Petroleum Corporation Limited

#### Dr. Sanjay Kumar Kar

Marketing, Energy PhD, Utkal University

#### Dr. Saroj Kumar Mishra

Marketing PhD, IIT Kanpur

#### Dr. Mohd Irfan

Economics PhD, IIT Kanpur

#### Dr. Shrawan Kumar Trivedi

Business Analytics and Information Systems PhD, IIM Indore

#### Shri Manoj Jaiswal

Executive Vice President Murugappa Group

#### Prof. Kripa Shankar

Adjunct Faculty Indian Institute of Technology, Kanpur

## Committees & Clubs

#### PLACEMENT COMMITTEE

Placement cell is a student body which looks into all the placement related activities such as streamlining and coordinating. It also plays an important role in the all-round development of students' career and at the same time it also looks into the establishment of strong & sustainable corporate relations. This Committee also looks into developing and sustaining a mutually beneficial relationship with various corporate houses.





#### CULTURAL COMMITTEE

■ The cultural committee strives to celebrate the on campus cultural diversity by organizing various activities and events throughout the year so as to bring the student community together and provide them a platform to showcase their latent talents.

#### SPORTS COMMITTEE

Sports form is one of the most important aspects for enhancing concentration level and sportsman spirit in the student and at the same time it brings out the leader in oneself which grooms one's leadership skills. Committee has organized various competitions throughout the year for Volleyball, Cricket, Basketball, Lawn tennis, Badminton and Basket Ball.



#### MEDIA CELL

■ The Media Committee acts as a bridge between the Institute & the outside world and takes care of the social media platforms by keeping them up to date with the events happening in the institute. The committee also communicates with the digital and print media. It aims at recognizing and valuing the institute's achievements by creating worthwhile and engaging content for Facebook, Instagram, Newsletters, etc





#### ALUMNI COMMITTEE

Every year, new graduates become alumni after their education programs and they are the best way to spread the message of education to the whole society. Alumni relations can help us meet other students and gain a more in-depth understanding of our college.

#### E-CELL

Entrepreneurship cell RGIPT is an organisation that functions to support and facilitate Industrial and commercial adoption of technologies that can create a positive change in our society. Our team collaborated with Tinkering Lab & Kode Club to make their projects viable for market and strives to find apt platforms to launch and showcase them.



## Infrastructure

RGIPT Jais Campus spread over 47 acres of land was inaugurated by Shri Prakash Javadekar, Union Minister of HRD, Smt. Smriti Zubin Irani, Union Minister of Textiles, and Shri Dharmendra Pradhan, Union Minister (IC) of MoP&G on 22nd October 2016.



#### CLASSROOM

- State-of-the-art classrooms equipped with the projectors
- Fully equipped conference room with video-conferencing facility

#### LIBRARY

- In-house library easily accessible to the students
- Well-equipped with electronic and print resources
- Currently, more than 7996 books,
   13 printed journals, 5 magazines are available in the library.





#### **SPORTS**

- Institute has top sports facilities for a variety of sports – Football, Cricket, Badminton, Volleyball, Pool, Table Tennis etc.
- High-mast lights enables students to play their favourite sports even during the night

#### **GYMNASIUM**

 Fully-functional gymnasium with all the modern & essential fitness and training equipment.





#### HOSTEL

- Hostels for 542 rooms (~ 1000 students)
- Rooms designed to provide adequate moving space and proper ventilation.
- 24x7 Wi-Fi facility for uninterrupted internet connectivity.
- Within the campus, close proximity to the Academic Block

#### **MESS**

- Student-run mess and night canteen facility
- Serves as the common room for all students at the campus



#### **AUDITORIUM**

 Vivekananda Sabhagar-Wellequipped Auditorium for conducting college events.



#### DATABASES AND SOFTWARE'S

- Online library resources such as EBSCO, Emerald, One Petro, SEG, AAPG Data Pages, A.C.S., Oil & Gas Journal, CAS Sci - Finder, S.E.P.M. etc.
- Various software's such as Palisade, Arena, Stata, Eviews 11, NLogit, SPSS, AMOS, Atlas. ti, Maple 2021, NVIVO for Academic Purpatual, Smart PLS, DEA Frontier Software





#### OTHER FACILITIES

- Guest House
- Health Centre
- Commercial Complex
- Bank, ATM
- Post Office

## **Activities at RGIPT**

#### **HCDET-2023**

A seminar was held involving human resource experts from reputed companies in the Oil & Gas sector on the topic of 'Human Capital Development for Energy Transition (HCDET-23). The focus was on how to enhance the human capital as a resource in the years to come, especially at a time when there's a major focus to shift to sustainable and renewable energy sources.



#### UDDAN 2022-23

UDAAN is a business plan competition that attempts to stimulate the young minds of people from nearby districts like Lucknow & Kanpur to come forward with their innovative ideas, to learn to develop their business skills, and to formulate a successful business strategy.

It provided a unique opportunity to conceptualize, work on the plans that you have come up with, and develop great products and services. The winners of the competition were awarded with seed fund of Rs 25,000.

#### Kaltarng

Our very own Cultural Fest "Kaltarang"; although initiated in 2011 has grown to be a prominent fest in Northern India. It provides a platform for the participants to showcase their talent to the nation and compete with the best.





#### Energia

Physical activities are a common form of recreation and a source of well-being. It also helps in improving physical as well as mental fitness. Institute emphasizes as much on sports as on academics. Institute encourages students to attain sporting excellence and taking this forward RGIPT organizes a National Level Sports Fest in which a panorama of events from varied genres such as volleyball, basketball, table tennis, kho-kho etc. are conducted.



#### Urjotsav

A National level & Entrepreneurial Fest that aims to provide a platform for tomorrow's industry leaders to showcase their talents. The underlying sprit of this event is "to promote technology, scientific thinking and innovation". It aims at providing a platform for the student community to develop and showcase their technical power.

# Faculty Speak



Our unique MBA program, co-created by industry and academia, provides an exciting learning environment that fosters students' intellectual curiosity, analytical thinking, and cooperative problem solving. Students are provided with ample opportunities to test conceptual ideas in real-world contexts, and evaluate theory in light of practice. A healthy blend of domain specific content and industry interface gives our MBA students a significant leg up when they step into the corporate world.

Dr. Debashish Jena (FPM, IIM Lucknow Operations Management)



It gives me immense pleasure and pride to introduce the MBA batch of 2022-24. This batch is represented by energetic, intelligent, and committed students who are ready to join the corporate world. Our regular training programs, workshops, assignments, field studies, and summer internships help them in understanding the corporate environment and the challenges involved there. The case study discussions and short projects improve their cognitive and social skill.

Apart from the academic perspectives, students are also encouraged to take part in cultural, technical, and sports activities for the development of their overall growth. Our MBA students are motivated to produce the best of their skills and abilities.

In short, I can say we not only build managers but also good human beings with an aim to serve and contribute to the growth of this Nation.

Dr. Kavita Srivastava (Ph.D, IIT Kanpur Marketing)



Our MBA students are well prepared for corporate world! They have been groomed for working at top positions in many government as well as private sectors with the unique curriculum of the department consisting of case studies, field work activities, regular workshops, summer internships and many extra-curricular activities. All thirty-seven students are blend of academics & corporate domain with knowledge & motivation, and are of highest capabilities.

Dr. Saroj Kumar Mishra (Ph.D, IIT Kanpur- Marketing)



I am delighted to introduce to you the MBA batch 2022–24 from Department of management studies RGIPT, Amethi. At RGIPT, we trust in imparting practical training where students apply their thoughts captured through classroom education, in a way nurturing wisdom. Our MBA programme has been planned with regular involvements between industry and academia. The current batch is a pool of enthusiastic and inspired students whom I trust would make significant contribution to industry and hence to country's development.

Dr. Rohit Bansal (Ph.D, IIT Roorkee – Accounting & Finance)



The enthusiasm of the MBA students to strive for excellence and value addition is both phenomenal and highly contagious here at RGIPT. Our students are nurtured with the culture of innovation to improve process efficiency and have proved to be one of the most valuable assets for their firms. Apart from extensive financial and marketing management, HRM courses, they have skill based courses like business research methods, information technology for managers, entrepreneurship, operation research and energy management have greatly helped our students produce results worth mentioning. Our students have an extremely good sense of team spirit in which brainstorming ideas and arguments help one simplify challenging situations. We invite you to take part in our placement drive.

Dr. Shrawan Kumar Trivedi (FPM, IIM Indore, Management, Big Data)



The students of our MBA program are taught courses at par with the standards of IIMs/IITs. Quality education has been the mainstay of RGIPT since its inception. Over the past years, the students have had the opportunity to strengthen their learning and skills while attending the training programs and experts lecture series organized by the department. The current batch is highly motivated and enthusiastic to contribute towards the vision and mission of prospective employers.

Dr. Mohd Irfan (Ph.D, Indian Institute of Technology Kanpur)



Praful Dubey MBA (2018–2020)

Marketing Officer, IOCL, Mumbai

RGIPT provided me with the most exciting opportunity to learn and innovate many ways to explore management education. It played a key role in the development of my skills and business excellence. The motivation from the faculty helped me in choosing a right path in my management career.

The Placement Department's training was very helpful in developing both intra personal and interpersonal skills. It was an amazing and memorable experience for this lifetime to be a student of DOMS RGIPT.



Vivek Kumar MBA (2016–2018)

Deputy Manager Strategy, IRM Energy

Life at DoMS RGIPT is a journey full of multi-faceted growth. The 2-year MBA program is a highly curated course of diverse subjects, engaging study material and creative teaching methodologies, delivered by an extremely supportive and nurturing faculty. The course here aids an individual to develop the aptitude required, to not only amass knowledge, but to be able to apply it to real-life situations which one will be facing as a professional. The program is immersive, presenting students with ample opportunities in the form of a myriad of platforms to showcase their talents and capabilities, as an individual and as well as a part of a team. Developing a growth mind-set is highly encouraged here.

My time at the institute has helped me gain subject knowledge, practical learnings and industry exposure that I shall always carry with me as I carve a niche for myself in the corporate world.



Somsankar Bhattacharjee MBA (2018–2020)

E-Mobility Business Analyst, TCS

DOMS RGIPT provided me with the foundation, on which I built my career. The course work combined with the case studies, were perfectly in tune with the job market, and helped me to a great extent in fetching not only on-campus offers but also off-campus positions. The support from the faculty was immense and it went far beyond just class room teaching. In totality the program is a great boost to one's professional as well as personal development.



Shivam Pandey MBA (2020–2022)

Associate consultant, EY

RGIPT is not afraid to offer courses which are niche, even when a specific subject area is so new that no curriculum or text exists. For me, this program was not confined to those four walls of a floor. The curriculum, teachers and even fellow students always encouraged me to go beyond the classroom and add more to my learnings. My survival ride was in a paradoxical environment, where the program provided a safe cocoon, but professors prepared me for a challenging arena. In the end, it allowed me to grow in personal ways, I hadn't even imagined".

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Alumni Speak

## **Industry Connects**



Department of Management, RGIPT organised a webinar on "Industry Readiness and Business Analytics" where students had an interactive session with Prof Pradipta Patra (IIM Sirmaur), Prof Harish kumar (IIM Kashipur), Prof Rajiv Kumar (IIM Kashipur) & Prof Madan Lal Yadav (IIM Bodhgaya). The event was coordinated by Prof Shrawan Trivedi (DoMS, RGIPT)

Mr Rahul Jain (Department of Management, RGIPT Alumni) sharing his valuable insights on Global LNG Trade and its market || December 17, 2022





Mr. Shaury Maheshwari, System Analyst (TCS), 2018-20 Alumnus of Department of Management Studies, RGIPT, interacted with our MBA students on 7th January 2023. He shared his career journey and guided the students towards right path for industry preparedness

Mr. Harsh Agrawal (Alumnus (2018-20), Department of Management, RGIPT) shared interesting learning from his career journey with MBA students || December 23, 2022





Ms. Himi Shrivastava (RGIPT Alumni) shared interesting insights on her role in the organization and the work that Glencore does in the oil and gas sector with MBA students

Mr. Vivek Kumar (Alumnus (2016-18), Department of Management, RGIPT) shared thrilling anecdotes from his corporate career with MBA students || December 23, 2022





Depart of Management Studies, RGIPT warmly welcomed distinguished guest Prof. (Dr.) Sanjay Kumar Singh, IIM Lucknow for disseminating his knowledge expertise with MBA students. He delivered his lecture on "The current macro-economic scenario of India & the world economy.

# Industry Speak

"Our sincere appreciation & gratitude to all faculty members of RGIPT for their efforts in imparting quality technical and aptitude training to the students. Also, the faculties and officials of Training and Placement of institute were found to be knowledgeable, experienced and committed for all round development of students. We hope, the institute will continue to excel with same zeal and spirit."
- Torrent Gas Ltd.
"We are overwhelmed by the caring attitude displayed by team RGIPT. I expect that RGIPT will build an excellence in the energy sector which will be difficult for others to achieve."  - GAIL
"RGIPT have very good quality students. Curriculum seems to be industry specific as could be gauged during interviews. Hospitality was also very excellent."
- HPCL
"We saw here excellent arrangement and liked the positive attitude of students and faculty."  - HMEL
"We have found excellent students at RGIPT during our interaction and that reflects the quality of teaching and interest of faculty. Please keep it up."
→ IOCL
Great experience to be in RGIPT campus and interacting with faculty members & students. Great potential in the institute to go long way.
"We saw here good quality students. Also, arrangements and hospitality was excellent."  - GM (HR), OIL
"It was well organized and students were quite disciplined and well informed."  - ONGC
"Pretty impressed with the students of RGIPT in terms of their subject knowledge as well as their
communications skills. Keep it up."

- Essar Oil

## **Publication, Awards and Achievements**

#### PUBLICATIONS:

- "The Study of International Oil and Gas Market Price Fluctuations", International Journal of Current Research, Volume 12 (Sep. 2020), Issue 09, p.p. 13988-13990.
- "Electric Vehicle Comparison, Profitability of Gas Pipeline", Journal of Management Research and Analysis, Volume 7 (2020) 2394-2762.
- "A Financial Study of Oil and Gas Exploration Field, "The IUP Journal of Accounting Research & Audit Practices, Oct, 2020.
- "Indian Oil and Gas Market Analysis", July-September, 2020; 7(3):133-135.5.
- "Consumer Perception toward Digital Transaction Mobile Application (App)", Academy of Social Science Journal, ISSN: (Online) 2456-2394.
- "On Covid-19 and Oil Industry in Dew Journal May 2020 Issue cover".

#### CONFERENCE ATTENTED:

- Webinar on Safety Practrices in CGD Industry organized by Natural Gas Socity (NGS) on September 14, 2021.
- "The Study of Petrochemical Industries in China", AICTE Sponsored 2nd International Conference on Green Energy for Sustainable Development".
- "Review of Petroleum Refinery Industry in India-Scope of Refinery Petrochemical Integration" ICEIM,PDPU.
- "The Design of Sustainable Co-operative Farming for Creating Eco Village in Rural UP" University of Kerala.



- "Research Article: CO2 Sequestration, Article Submitted to Editorial Board, Society of Petroleum Engineers, Oil and Gas Technology (Technical), RGIPT Chapter7".
- "Participation as a delegate of India in the International Model United Nations Conference (IMUN) in Continuous Crisis Committee".
- "Participation in the International Model United Nations Conference (IMUN) as a Delegate of Denmark in Continuous Crisis Committee.
- "Participation in the International Model United Nations Conference (IMUN) as a Delegate of Bangladesh in Continuous Crisis Committee.
- "Participation in the International Model United Nations (IMUN) as a Delegate of Ukraine for Special Political and Decolonization Committee".

#### CERTIFICATE COURSES ATTENDED:

- IIM Lucknow MANFEST-VARCHASVA, 2019 -Participation in Young Leaders Programme
- IIM Lucknow MANFEST VARCHASVA, 2019-Completed Workshop on Google Digital and Integrated Marketing.
- IIM Lucknow MANFEST-VARCHASVA, 2019-Completed workshop on Mutual Funds.

#### ONLINE LEARNING CERTIFICATIONS:

- Harvard University- Entrepreneurship in Emerging Economies
- Harvard University- Contract Law: From Trust to Promise to Contract
- Duke University-Oil & Gas Industry Operations and Markets
- University of Colorado System-Fundamentals of Global Energy Business
- The State University of New York & University of Buffalo-Natural Gas
- University of Virginia- Marketing Analytics
- University of Pennsylvania- Introduction to Intellectual Property Rights
- Deakin University- Business Problems and Software Solutions
- Alison Ireland-Strategic Management -Corporate Strategy - Revised
- Asian Development Bank Institute (ADBI) -Energy Economics, Environment, and Policy

- Boston Consulting Group (BCG)-Strategy Consulting Virtual Experience Program
- Deloitte Technology Consulting Virtual Internship Program
- "Gas trading Fundamentals, Global hubs, Basics of derivatives & hedging" by EnerGlobe academy.
- "Solar PV Fundamentals & Business Opportunities" By Suraj Mukhi Solar.
- "Marketing Analysts: Forecasting Models with Excel"
- "Marketing Analysts: Pricing Strategies and Pricing Analytics"
- "Marketing Analysts and Retail Business Management"
- Basic Arena Simulation Training Program
- Cognitive Class IBM Developer Skill Network - Python for Data Science
- Cognitive Class IBM Developer Skill Network
   Data Analysis with Python
- Google: The Fundamentals of Digital Marketing (Digital Unlocked), Drive Advertising Revenue with Google Ad Manager, My Business Basics, Web Designer Basics, Campaign Manager Brand Control Basics
- ISTQB BCS Certified Tester Foundation Level
- ELC eLearning College-Risk Management (Short Course)
- E-Learn Markets- Basics of Financial Markets
- AMITY University Online- Introduction to Fundamentals of MBA
- Amity Future Academy-professional certificate in Search Engine Marketing (SEM)
- Management and Strategy Institute: Project Management Essential Certified (PMEC)
- LinkedIn Learning: Professional in Human Resources (PHR)
- LinkedIn Learning: Project Management Professional (PMP)
- Lean Six Sigma White Belt Certified (LSSWBC)
- I Fluids Training Academy: Introduction to Process Safety Management Training
- NEXA Process Safety Engineers- Fire Safety Management
- Armstrong University: Safety Training on First Aid, Emergency Preparedness, Work Alone, Personal Protective Equipment
- Corporate Finance Institute (CFI): Accounting Fundamentals, Reading Financial Statements, Introduction to Corporate Finance, Excel Crash Course, Forms of Business Structure, Fundamentals of Credit

- TATA STEEL: Capability Development ELearning Program on INDUSTRY 4.0, Capability Development ELearning Program on Basic TQM
- Tata Consultancy Services (TCS) ion: Career Edge Knockdown The Lockdown, GST in 90 Minutes
- National Investment Promotion Agency (NIPA),
   Up Grade Start Up India Learning Program
- Skillzcafe-Lean Strategies for Startups & Innovative Business
- Eduonix Learning-Effective Business Communication
- Udemy: Media Training Public Speaking Training for candidates, Artificial Intelligence content creation tool, Social Media Marketing, Shaw Academy.
- CK Fund Manager 2020- Neo Fund Manager
- World Health Organization (WHO)-Health Emergencies Program on Infection Prevention and Control (IPC) for Novel Coronavirus (COVID-19)

# DESIGN AND INNOVATION CENTRE (DIC) WORKING PROJECT TOPICS:

- In order to rise up to a level of a world class technical institution, Institute is making sufficient emphasis on encouraging technical creativity among the students and faculty members by promoting creativity among them.
- The Design Innovation Centre (DIC) is constituted to sponsor and monitor the following kinds of technical projects:
- Short Term/Summer Projects (with duration around less than three months)
- Extended Projects/B.Tech Projects/M.Tech Projects/MBA Projects
- Projects proposed as the participating entries in International / National Events / Competitions of repute
- Every participant in a Successfully Completed Project will be given a Certificate of Appreciation by the Institute.

#### Currently Management Students working on the following two Projects:

- Green Future: A study of E-Vehicles in INDIA.
- Online Pharmacy: Solving the Last Mile Problem of Indian Healthcare Sector.

#### Corporate Talk

Corporate Connect: Address by Chief Guest, Mr. Prasad K Panicker (Director & Head -

- Refinery, NAYARA Energy Limited) on August 02, 2021.
- Corporate Connect: Address by Mr. Akhil Mehrotra (CEO, Pipeline Infrastructure Ltd.) on August 02, 2021.
- Corporate Connect: Address by Mr. Bhashit Dholakia (COO, IndianOil-Adani Gas Pvt. Ltd.) on August 03, 2021.
- Industrial Meet on "Leadership in New Era" by Dr. S.K. Bose, Executive Director (HR), IOCL on August 11, 2020.
- Industry Talk on "Impact of COVID 19 on Oil & Gas Industries" by Mr. Akhil Mehrotra, CEO, Pipeline Infrastructure Limited on August 11, 2020.
- Industry Talk on "Career Development" by Dr. Manu Vora, President, Business Excellence Inc USA, on August 11, 2020.
- Industry Talk on "Importance of being Thorough and Knowledgable" by Mr. Gopal Joshi, Head, ONGC on August 16, 2020.
- Industry Talk on "Supply Chain Management" by Mr. Brajesh Jha, L&D, IOCL on August 27, 2020.
- Industry Talk on "Career Development Skills" by Mr. Ratnesh Sahay, Retd. Chief Commissioner of Income Tax Department, Gol on September 2, 2020.
- Industry Talk on "How to be Corporate Ready" by Mr. Nikhil Katiyar, Head HR, Reliance BP Mobility Limited on September 5, 2020.
- Industrial Meet on "Trust, Image & Public Relations" by Dr. Ajit Pathak, Deputy GM of Corporate Communications, IOCL on September 18, 2020.
- Industry Talk on "Introduction to Digital Technology" by Mr. Vishal, Academic Relationship Manager, TCS, Lucknow on December 23, 2020.
- Industry Talk on "Fundamentals of Block Chain" by Mr. Rohit Garg, Vice-President,

Operations, RRD Global Outsourcing Solutions on September 03, 2021.

#### WORKSHOPS ATTENTED:

- "Workshops on Skill Gaps in CGD sector in India", OIDB Bhawan, Noida:
- This workshop was joint initiative of Industry-Academia- Policy maker to brainstorm and find possible solutions to eminent skill related problems faced by the CGD business. Department of Management Studies, Rajiv Gandhi Institute of Petroleum Technology, Jais in association with HSSC, IOCL and OIL conducted a well thought out workshop on "Skill Gaps in CGD Sector in India". The workshop was a timely intervention to address concerns of the stakeholders.

#### Selected as Young Leader 2020 by IndiaGlocal

■ One of our students is selected as Young Leader-the cohort of 2020, the next generation of glocal leaders who would become the young voice of India, on global platform. After multiple rounds of process including reviews, writing assignments group discussions and interviews they have selected 17 prolific youth from top institutes including IIMs who are ready to make their mark on the world.

#### Prize Winning:

- First prize in "Photography Contest" in Urjotsava 2k19 at RGIPT.
- One student from MBA participated in the Photography Contest organised in Urjotsav 2K19, the TECH fest of RGIPT. The theme of the contest was "Light". The contest was held in three rounds first one based on likes on Facebook post, then in the 2nd round the photo was judged by experts and in the 3rd round the participants had to explain their photographs.





 Second Prize in "BRANDES" in Urjotsava 2k19 at RGIPT.



BRAND DES was an event in Urjotsav 2k19 where the participants were to develop and pitch a business plan based on the case study given. The participants were to come up with a name for the company, a logo, a tag line and design a detailed plan which involves description of the Description of the product, target market, Competitive Landscape, Plan for execution, Revenue Model. One student from MBA was awarded 2nd position for a product called "Padhaku"-an e-learning app.

#### Startups:

- HAAASPAGANS H®OPAGANO
- A group of young women entrepreneurs with the drive to bring out the passion of art in the form of handmade crafts and gifts. We have delivery all across the globe and our focus lies on making everything customized for your loved ones. Our products range from gift boxes, cards, various handmade items and event decors. We have now brought forward collaboration with artists around the world where we promote their art on our platforms to enable a wider reach. We hope to expand our verticals as time passes, as of now we are balancing our start-up along with our education. The spirit of women empowerment keeps us together and pushes us forward to break through barriers. Moreover, our desire to contribute to the environment enables us to focus on eco-friendly products and recycled Packagings. We have already delivered more than 200 orders across India and 5 orders across GCC, 3 orders in America, 2 orders in Africa and 2 orders in Canada.

#### ■ Second Prize in "BRANDES" in Urjotsava 2k19 Robotics & Automation Society (RAPT Society)

 RAPT Society is a Robotics & Automation startup which strongly worked on creating awareness

about Al, automation and manufacturing of initial level of crawling robots from microcontrollers (Arduino Uno), in state Jharkhand. We had a collaboration with Electro Inventor, a Kolkata based automation company. Our targeted students were from high secondary school,



Diploma, Engineering. Organised various school level 2-days workshops and summer & winter trainings to diploma students of Xavier Institute of Polytechnic and Technology, Ranchi.

#### ROLE PLAY:

- Nukkad Natak on the Theme: "Say No to Child Labour"
- [Written, directed & screen played (Village: RaniGanj)]
- Child labour has been a serious concern because it damages, spoils and destroys the future of children. The problem of child labour is not just a matter of concern in India but also in other developing countries. It is an epidemic and a social evil. Children are the hope and future of a nation. Yet, there are millions of them deprived in our country who have never known a normal, carefree childhood.
- One of the main reasons behind this is poverty! When earning a livelihood and taking care of the members of the family becomes a primary matter of concern, education stands a little or, very often, no chance of pursuance. For the underprivileged children and their parents in India, education is perceived as a luxury, and this negative outlook continues on with every new generation. This was an effort to create the awareness.

#### EVENTS:

- 1. UDAAN-2K19: A Business Plan Competition
  - GREAT OPORTUNITY TO SETUP OWN BUSINESS AT AMETHI

■ This business plan competition is open to all the residents of Amethi District below the age of 35. If you have any business idea, you are encouraged to participate in RGIPT's business plan competition. RGIPT offers you a platform to present your business idea. Those who succeed in competition may get an opportunity to incubate their business idea. Further, experts at RGIPT can help to enhance entrepreneurial and commercial potential of these business ideas. The institute may also facilitate in linking successful incubator to government agencies to help them in growing their business.

#### 2. URJOTSAVA-2K19

- Urjotsav is a national level intercollegiate annual technical and entrepreneurial festival of Rajiv Gandhi Institute of Petroleum Technology (RGIPT) organized by its Technical Activities Body (TAB) every spring semester. It's the result of proactive efforts of students towards creating an experience that's not only exhilarating in its sheer grandeur, but also a trigger for curiosity in geeky minds. It aims at providing a platform for tomorrow's industry leaders to showcase their talents, and to today's young minds to collaborate, plan & execute such a magnificent festival. Inhabiting them with leadership skills and making them a team player.
- This three day saga consists of an avalanche of mind rattling events, scintillating workshops, stimulating exhibitions, embellishing demonstrations and much more. The fest is an effective preparedness which will definitely help every participant to shape their career goals effectively. The fest has been designed considering technical requirements of today's industry and will indeed leave its fruitful impression on attendees.

#### SPORTS:

- Sports Fest 'ENERGIA 2K19'
  - Energia, RGIPT's premiere sports festival, is a 3 days celebration of the greatness of sports and the magnificent soul of the sportspersons. This is an opportunity for all

the champions to play with all their might to emerge as winners and prove their metal in a battle between equally talented players. This is an opportunity for all the underdogs to make it to the mainstream, an opportunity to discover yourself when the game doesn't go as you plan, an opportunity to overcome all obstacles and play your real game.



- Football Tournament organised by Inter District Football Association
  - The Inter district football tournament took place last year during the period of July-August 2019 at La Martiniere College Iko, where 32 teams had participated in the division 'A' and 32 in the division 'B' and the in each division each pool was divided from A to H and teams were placed according to their fixtures.
  - Our team (Brayan F.C.) was the winner of Division 'B' of district tournament in 2018, and were the runner ups in the 2019 Division 'A', in which we lost to AMC (Army Medical Corps). Till this stage we had defeated teams like Galgotias from Noida, Sports College, DPS shaheed path, Dragon F.C., Cantt. F.C. The chief guest on the final day were honorable sports minister of U.P. Mr. Chetan Chauhan and Mrs. Rita Bahuguna Joshi (Former member of Lok Sabha).





## **Summer Placements**







































SGL GROUP

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## **Prominent Recruiters**



Jio 💭

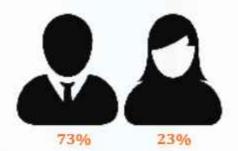
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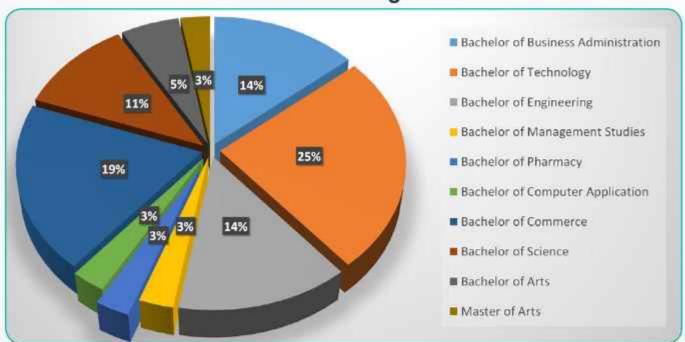
## Batch of 2022-24



## Batch Size 37



## **Educational Background**





Prior qualification : B. Tech. (Petroleum Engineering)

Specialization : Marketing (Major), Energy (Minor)

Internship company: IRM Energy Limited

Internship domain : Marketing

Internship project : CBG (Compressed Bio Gas)

Work experience : Petroleum Engineer (12 Months)



Prior qualification : B. Tech. (Mechanical Engineering)

Specialization : Marketing (Major), Energy (Minor)

Internship company: Hydrocarbon Sector Skill Council (HSSC)
Internship domain: Standard & QA and Business Development

Internship project : Study on workforce planning for hydrogen plants and Skill gap analysis, development of multiple qualification pack for the skill development training in Oil and Gas Sector



Ananya Chaudhary

Prior qualification : B. Com. (Honours)

Specialization : Marketing (Major), HR (Minor)
Internship company : Indian Oil Adani Private Limited

Internship domain : Marketing

Internship project : Pricing Analysis of Energy Value Chain



Ankit Yadav

Prior qualification : BCA

Specialization : Marketing (Major), Energy (Minor)

Internship company : Parag Internship domain : Marketing

Internship project : Marketing Strategies



Aparna Trivedi

Prior qualification : B. Tech. (Chemical Engineering)

Specialization : Marketing (Major), Energy (Minor)

Intereship company : Ministry of Petroleum and Natural Gas

Internship domain : Energy

Internship project : Energy Transition in India - Contribution by Compressed

Bio Gas (CBG)



Aquib Quayam

Prior qualification : B. Tech. (Petrochemical Engineering)

Specialization : Marketing (Major), Energy (Minor)

Internship company: Indian Oil Corporation Ltd. and Pipeline Infrastructure Ltd.

Internship domain : Marketing

Internship project : Study on Imported Bitumen Market in India & Natural

Gas Pipeline Transportation in India



Ashish Kumar

Prior qualification : B. Tech. (Mechanical Engineering)

Specialization : Marketing (Major), Energy (Minor)

Intereship company : Indian Oil Corporation Limited

Internship domain : Sales and Marketing

Internship project : Increasing Sales of Branded Products



Aswani K M

Prior qualification : B. Sc. (Hons)

Specialization : Marketing (Major), Energy (Minor) Internship company: Indian Oil Corporation Limited

Internship domain : Marketing

Internship Project : Increasing Sales of Branded Products



Bijoyendra Borah

Prior qualification : B. Tech. (Mechanical Engineering) : Marketing (Major), Energy (Minor) Specialization

Internship company: Nayara Energy Internship domain : Marketing

Internship Project : To understand the Inefficiencies and Highlight the scope for

improvement in Rail Gantry at Nayara Energy for delivering the end products to its customers and Strategies for

increasing sale of products



**Aaron Shobby** 

Prior qualification : Bachelor of Management Studies Specialization : Marketing (Major), Energy (Minor)

Internship company: Nayara Energy Internship domain : Marketing

Internship Project : An analysis on the current situation of Drivers & Cleaners in the Oil & Gas industry, and scope for

improvement



Deepali Mishra

Prior qualification : B. Com

Specialization : Marketing (Major), Energy (Minor) Internship company: Indian Oil Corporation Limited

Internship domain : Marketing

Internship Project : Marketing functions at Gujarat Refinery Installation



Deepank K Pandey

Prior qualification : Bachelor of Engineering (Mechanical) (Honours)

: Marketing (Major), Energy (Minor) Specialization Internship company: Ministry of Petroleum and Natural Gas

Internship domain : Energy

Internship Project : Energy Transition in India - Contribution by Hydrogen Fuels

Work Experience : Design Engineer (42 months)



Prior qualification : 5 Year Integrated MA (English Language and Literature)

Specialization : Marketing (Major), Energy (Minor) Internship company: Indian Oil Corporation Limited

Internship domain : Marketing

Internship Project : Improving sales of Branded Products



Gautam Kumar

Prior qualification : B. Com (H)

Specialization : Marketing (Major), Energy (Minor)
Internship company : Oil and Natural Gas Corporation Limited

Internship domain : Marketing

Internship project : Gas pricing regimes in India towards marketing and pricing

freedom



Hritik Kumar

Prior qualification : BSc (H) Biotechnology

Specialization : Marketing (Major), Energy (Minor)
Internship company : Indian Oil Corporation Limited

Internship domain : Marketing and Business Development

Internship project : Ethanol Blending and SAF



Khushboo Chaudhary

Prior qualification : BBA (Human Resources)

Specialization : Marketing (Major), Energy (Minor) Internship company : Indian Oil Corporation Limited

Internship domain : Marketing

Internship project : Increasing Sales of Branded Products



M Praveen Kumar

Prior qualification : BE (Petrochemical Engineering)

Specialization : Marketing (Major), Energy (Minor)

Internship company: GAIL (India) Limited

Internship domain : Energy

ternship domain : Ellergy

Internship project : Techno Commercial review of Green Hydrogen role in Oil &

Gas in India



Manu Narayana

Prior qualification : BSc (Biotechnology)

Specialization : Marketing (Major), Energy (Minor) Internship company : Preseed Ventures, Gostart

Internship domain : Product Management

Internship project : Developing a new social media platform



Meghna Singh Chhoka

Prior qualification : BBA

Specialization : Marketing (Major), Energy (Minor)

Internship company: IndianOil AdaniGas Pvt. Itd.

Internship domain : Marketing & Business Development Internship project : Sales & marketing strategies



Nikhil Kumar Verma

Prior qualification : B Tech (Electronics and Communication)

Specialization : Marketing (Major), Energy (Minor)

Internship company: IRM Energy Internship domain: Marketing

Internship Project : City Gas Distribution Segments and PNG Supply System



Parasmani Mishra

Prior qualification : B. Tech. (Chemical Engineering)

Specialization : Marketing (Major), Energy (Minor)

Internship company : IRM Energy Internship domain : Marketing

Internship Project : Digitalization in IRM Energy and way ahead



Paridhi Guota

Prior qualification : BBA

Specialization : Marketing (Major), Energy (Minor)
Internship company : IndianOil AdaniGas Pvt. Ltd.

Internship domain : Marketing

Internship Project : Gas Market Analysis



Priyanshu Kumar

Prior qualification : B. Com (H) (Accounting & Finance)

Specialization : Marketing (Major), Energy (Minor)

Internship company : Oil and Natural Gas Corporation Limited

Internship domain : Marketing

Internship Project : The Feasibility of Carbon, Capture, Utilization, and

Storage in India



Rajarshi Viloram Singh

Prior qualification : Bachelor of Arts (Hons.) Political Science

Specialization : Marketing (Major), Energy (Minor)
Internship company : Indian Oil Corporation Limited

Internship domain : Marketing

Internship Project : Improving the sales of branded fuel products (Xp95,

Xp100 and XtraGreen)



Sartaj Kanojiya

Prior qualification : Bachelor of Engineering (Mechanical)

Specialization : Marketing (Major), Energy (Minor)

Internship company: Oil and Natural Gas Corporation Limited

Internship domain : Marketing

Internship Project : Crude Oil Marketing in India - Offshore

Work Experience : Aksh Optifibre ltd (18 months), Balaji Realities (18 months)

and Business (12 months)



Shivam Shrivastava

Prior qualification : B. Com

Specialization Marketing (Major), Energy (Minor) Internship company: Indian Oil Corporation Limited

Internship domain : Marketing

Internship project : ITPS payment machine (IOCL)



Shubham Saurabh

Prior qualification : B. Sc (H) Physics

: Marketing (Major), Energy (Minor) Specialization Internship company: Oil and Natural Gas Corporation Limited

Internship domain : Marketing

Internship project : The Role of Alternative Energy in India's Energy Basket



Siddhartha Jayrakash

Prior qualification : B. Tech. (Civil Engineering) : Marketing (Major), Energy (Minor) Specialization Internship company: Indian Oil Corporation Limited

Internship domain : Sales & Marketing

Internship project : Improving sales of Branded Products



Sparsh Nagar

Prior qualification : Bachelor of Pharmacy

Specialization Marketing (Major), Energy (Minor) Internship company: Indian Oil Corporation Limited

Internship domain : Marketing and Business Development

Internship project : The Role of Different Renewable Energy Technologies in

India's Clean Energy Transition



Sudiksha Borkataki

Prior qualification : B. Com (Hons) Accounting

Specialization Marketing (Major), Energy (Minor)

Internship company: Oil India Limited

Internship domain : HR

Internship project : Manpower Distribution at Central Asset Department



Syed Khan

Prior qualification : BBA

Specialization : Marketing (Major), Energy (Minor)

Internship company: Indian Oil Corporation Limited

Internship domain : Marketing

Internship project : Study on Imported Bitumen market in India



Utkarsh Shrivastava

Prior qualification : Bachelor of Engineering (Mechanical)

Specialization : Marketing (Major), Energy (Minor)

Internship company : Oil and Natural Gas Corporation Limited

Internship domain : Marketing

Internship Project : ONGC Crude Oil Marketing and Distribution

Work Experience : RRB (18 Months)



**Vivek Choubey** 

Prior qualification : Bachelor of Engineering (Mechanical)

Specialization : Marketing (Major), Energy (Minor)

Internship company : Oil and Natural Gas Corporation Limited

Internship domain : Marketing

Internship Project : ONGC Crude Oil Marketing and Distribution

Work Experience : Splendid Honda Pvt. Ltd. (6 month) and PD Awasthi

Contractor and Supplier (24 month)



Yashovardhan

Prior qualification : BBA (Marketing)

Specialization : Marketing (Major), Energy (Minor)

Internship company: Hydrocarbon Sector Skill Council (HSSC)

Internship domain : Standards & QA

Internship Project : Communication Process in Oil and Gas, EV Charging

Station, Executive HR, Study on Workforce Planning for

Hydrogen Plant, CBG



Vanshika Srivastava

Prior qualification : Bachelor of Arts

Specialization : Marketing (Major), Energy (Minor)
Internship company : Indian Oil Adam Gas Pvt. Ltd.

Internship domain : Finance

Internship Project : India's Energizing Path towards diverse and Sustainable

future



Jai Agrahari

Prior qualification : B. Com (Marketing)

Specialization : Marketing (Major), Energy (Minor)
Internship company : Oil and Natural Gas Corporation Limited

Internship domain : Marketing

Internship Project : Evolution of Natural Gas in India: An ONGC Perspective



**Parimal Darbar** 

Prior qualification : B. Sc. (H) Agricultural science

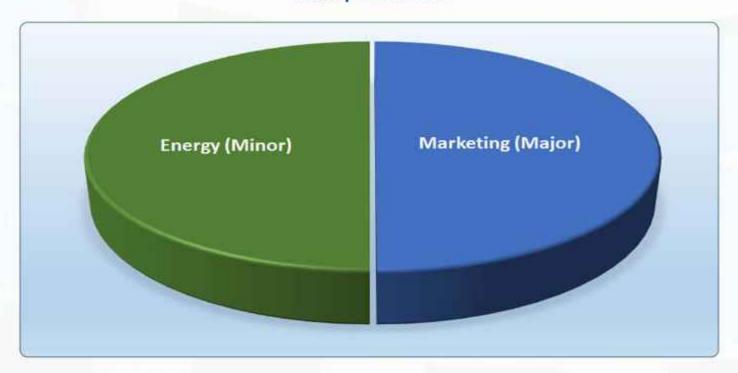
Specialization : Marketing (Major), Energy (Minor)

Internship company : Indian Oil Corporation Limited

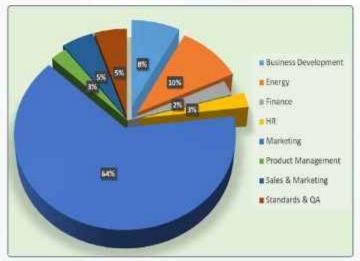
Internship domain : Marketing

Internship Project : Study on Imported Bitumen market in India

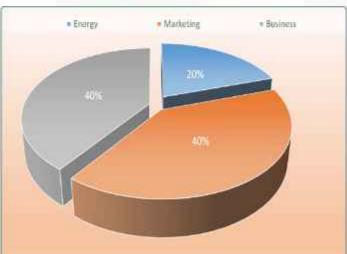
## **MBA Specialization**



## Internship Domain



## Work Experience Domain





Visit www.rgipt.ac.in for complete batch profile on our website



## **Placement Procedure**



#### **Pre-Placement Talks**

Placement committee and placement officer will work with recruiters to streamline the placement process. The student placement committee gets involved in the recruitment process right from corporate interactions to pre-placement talks (PPT) and coordinating all recruitment related activities. They will help schedule PPT presentations (up to 2 rounds) to enable the representatives of companies to share the profile of their company, key aspects of business, work environment, opportunities, roles and compensation which will be offered to the students.



### **Application and Shortlists**

In response to job descriptions given by companies, interested students apply through the placement office. A detailed resume is submitted by the students as part of the application process. On the basis of student applications, companies are required to send shortlists to the office at least a week prior to their final placement interviews.



#### **Placement Interviews**

Companies can interview the students they have shortlisted, on the date provided by the placement office. The final placement interview gives the company and the student an opportunity to discuss the role in detail and make the right choice.



#### Offers and Acceptance

The company can make an offer to the student after the final interview. For an offer to be valid, it should include details of role, location, remuneration, and other relevant terms and conditions required by the candidate to make a decision. Negotiations on compensation and other terms of employment should be held in strict confidence between recruiter and the candidate. However, the company needs to inform the placement office to ensure effective and efficient hiring for all recruiters. The acceptance of an offer is governed by placement rules of the institute which are framed at the beginning of the academic year and may vary from year to year.

# **Training & Placement Office**

#### Dr. Sanjay Kumar Kar

Chairman, Training & Placement E-mail: chairman\_tpc@rgipt.ca.in

Mob: +91-88022 54744 Ph: +91-535-270-4742

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**Faculty Coordinator** 

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Ph: +91-535-270-4XXX

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Member

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Member

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#### Mr. Arun Kumar Singh

Assistant Registrar & Coordinator T&P

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#### Mr. Ankit Mohan

Superintendent, T & P

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Mob: +91-99999 23436

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Mob: +91-78765 32295

#### **Gautam Kumar**

Email: gautamk.14mba22@rgipt.ac.in

Mob: +91-88048 85588

#### Bljoyendra Borah

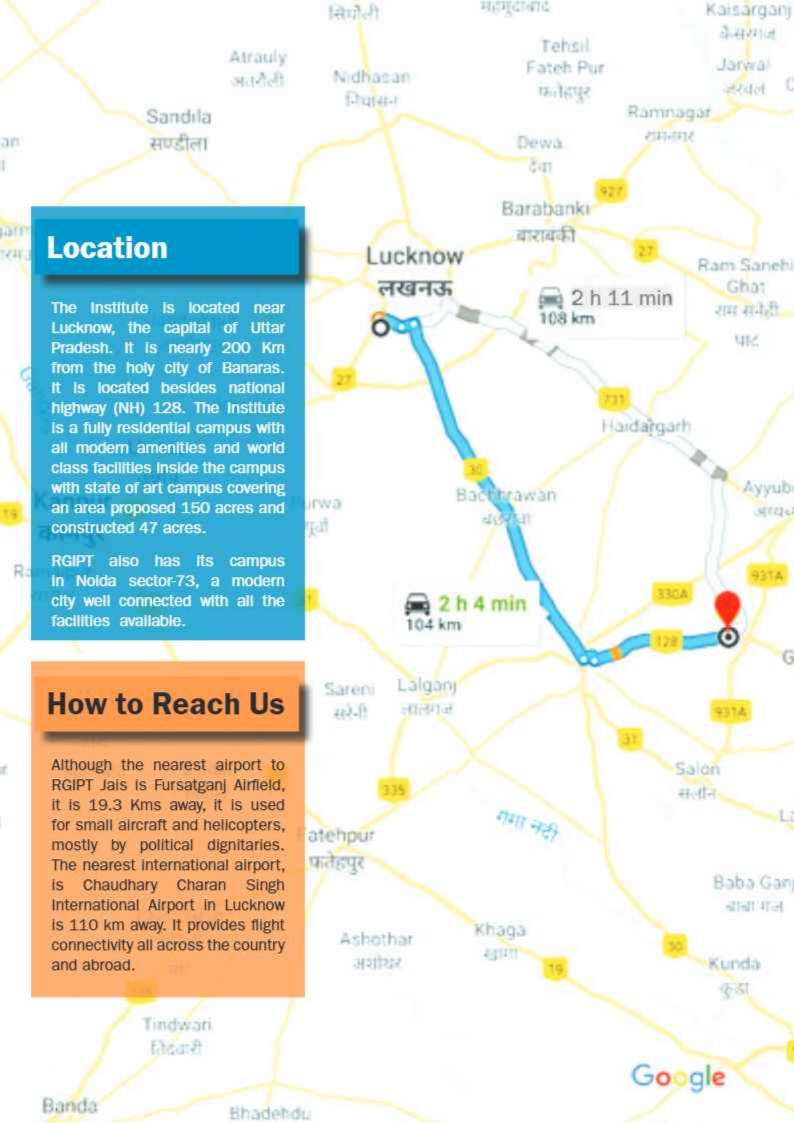
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Connect with us

linkedin.com/in/rgipt-jais-6880569b









## Rajiv Gandhi Institute of Petroleum Technology, Jais

## **Placement Participation Form**

(Please send filled-in form by fax/speed-post/e-mail)

Company Name	E					
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We welcome you to our campus for final placement.



Batch of MBA 2022-2024



## CONTACTS

## **Training & Placement Office**

Rajiv Gandhi Institute of Petroleum Technology Mukhetia More, Bahadurpur, Jais, Dist: Amethi, Uttar Pradesh - 229304, India

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- chairman@rgipt.ac.in / placements@rgipt.ac.in
- www.rgipt.ac.in

## **Department of Management Studies**

Rajiv Gandhi Institute of Petroleum Technology (Institute of National Importance established under an Act of Parliament) Jais, Amethi, Uttar Pradesh (India)

